



---

## **Andrea M. Lupo**

---

Ms. Andrea Lupo is the Assistant Director for Policy and Program at the U.S. Trade and Development Agency (USTDA). She is responsible for global programs and policy for the Agency and handles multi-regional initiatives. In addition to her global responsibilities, she also serves as USTDA's liaison with the multilateral financial institutions; USTDA's small business liaison; and is the Renewable Energy Sector Team leader for the Agency.

Ms. Lupo began her career at USTDA in December 2002, and has served as the Country Manager for Eastern Europe and Turkey in the Europe and Eurasia Region, and more recently as the Country Manager for East and Southern Africa. Ms. Lupo has significant experience working specifically in the Central and Eastern Europe (CEE) region with commercial development projects. Ms. Lupo began her government career in 2000 as an International Trade Specialist at the U.S. Department of Commerce within the Central and Eastern Europe Business Information Center (CEEBIC), where she worked closely with U.S. businesses interested in investing and exporting to CEE. Ms. Lupo also has experience in the area of structured trade finance and has worked extensively with multilateral development banks such as the World Bank, the Asian Development Bank, the African Development Bank, the European Bank for Reconstruction and Development, and the European Investment Bank.

Prior to her U.S. government career, Ms. Lupo was a Senior Associate at Development Finance International, Inc., which is a consulting firm specializing in structured trade finance and emerging markets. Ms. Lupo holds a Masters degree in International Affairs from The American University in Washington, DC, and a Bachelors degree from Wake Forest University in Winston-Salem, NC.