



U.S. TRADE AND DEVELOPMENT AGENCY

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USTDA DIRECTOR CONCLUDES PARTICIPATION IN U.S.-INDIA STRATEGIC DIALOGUE

Concludes Three Agreements to Open India's Energy and Aviation Sectors to U.S. Exports

New Delhi, India – Today, USTDA Director Leocadia Zak concluded USTDA's participation in the U.S.-India Strategic Dialogue, the premier bilateral engagement between the two countries. During the Dialogue, Director Zak met with key Indian and U.S. public and private sector officials to discuss opportunities for cooperation and enhanced trade.

“USTDA has a very strong relationship with India, supporting several projects in key sectors that are vital to the Indian government's goal of improving the country's infrastructure,” stated Director Zak. “The U.S.-India Strategic Dialogue is a key component to our countries' partnership, and I am pleased and honored to join Secretary Clinton in this important event.”

USTDA has a number of ongoing successful programs in India, including the U.S.-India Energy Cooperation Program (ECP) and the U.S.-India Aviation Cooperation Program (ACP), two public-private partnerships which bring together leaders in their sectors from both countries to share expertise, best practices, and other resources to develop programs that support closer economic ties. In addition to her participation in the Strategic Dialogue, Director Zak joined Federal Aviation Administrator Babbitt in meetings with the Indian Ministry of Civil Aviation and companies from the ACP and Deputy Secretary of Energy Poneman in meetings with Indian officials responsible for clean energy deployment and companies from the ECP.

During the Strategic Dialogue, Director Zak signed three grants to support feasibility studies for two new energy projects and the deployment of a ground-based aviation system. The first energy project is a \$719,985 grant to Astonfield Renewables Private Limited to prepare the design and deployment of two solar photovoltaic projects in Karnataka and West Bengal states; and the second is a \$686,447 grant to North Delhi Power Limited for the implementation of smart grid technology on their distribution network. Each represents avenues for India to increase their power supply through new generation and energy efficiency retrofits, which holds the potential for significant exports of U.S.-manufactured goods and services. Lastly, USTDA concluded an agreement for \$407,325 to support the Airport Authority of India's efforts to install and commission a pilot Ground Based Augmentation System (GBAS) at the Chennai International Airport. This program will be undertaken by Honeywell, in cooperation with the Airport Authority of India.

The opportunity to conduct the two USTDA-funded energy feasibility studies will be competed on the Federal Business Opportunities (FBO) website. A link to those announcements will be posted to USTDA's website at www.ustda.gov. Interested U.S. firms should submit proposals according to the instructions in the announcement.

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The [U.S. Trade and Development Agency](http://www.ustda.gov) helps companies create U.S. jobs through the export of U.S. goods and services for priority development projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project planning activities, pilot projects, and reverse trade missions while creating sustainable infrastructure and economic growth in partner countries.